





Getting a representative set of views



Sample Stratification

Age, Gender and Geography



Quota controls

Working, non-working, retired



Weighting

To align with Census



The discussion today





How is life different beyond the boom?



Accounting for changing behaviours



How is the workforce changing?



Where does this leave us?



The productivity solution





How is life different beyond the boom?

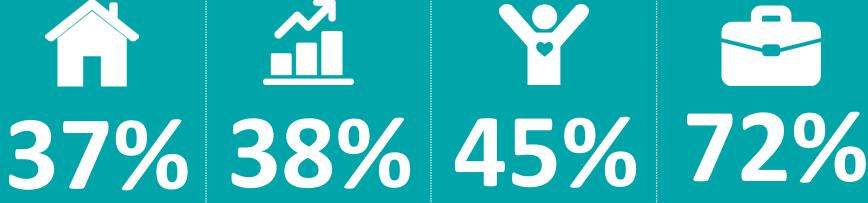
How life has changed beyond the boom



Experienced career disruption



Better off than 5 years ago



Expect no improvement in quality of life

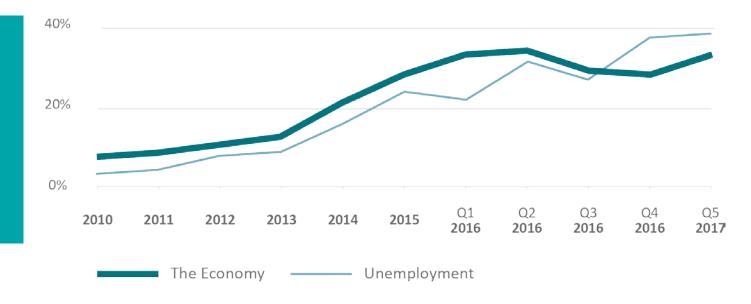


Have no expectation of real wages growth



The issues facing WA

- 1. Unemployment
- 2. Crime
- 3. The Economy
- 4. Cost of Living
- 5. Healthcare



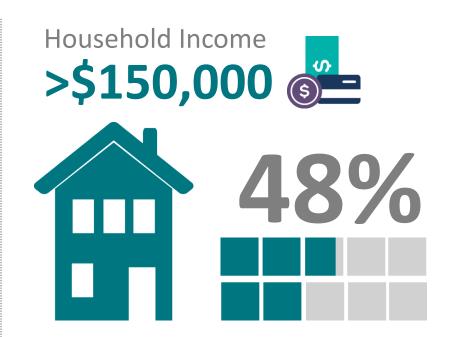


Who was disrupted?

Household Income

<\$40,000 **⑤**







Most higher income households bounced back



62%

Better off than 5 years ago



70%

Expect improvement in quality of life



69%

Job is secure



But a significant share are still stuck



26%

Feel their current income is now insufficient for their needs



Lower income households haven't fared as well



ONLY

19%

Better off than 5 years ago



ONLY

38%

Expect improvement in quality of life



ONLY

45%

Job is secure



Overall, household finances are fragile



59%

Of all households reported they would struggle if costs went up by just 5%



There is a big gap in expectations







Admin, IT, Utilities Education, Healthcare, Public Admin, Prof Services

REDUNDANCY	15-20%	8-15%	2-9%	
TOTAL DISRUPTION	30%	30%	20%	
REAL WAGE GROWTH	moderate	lowest	highest	

The grass is always greener

44%

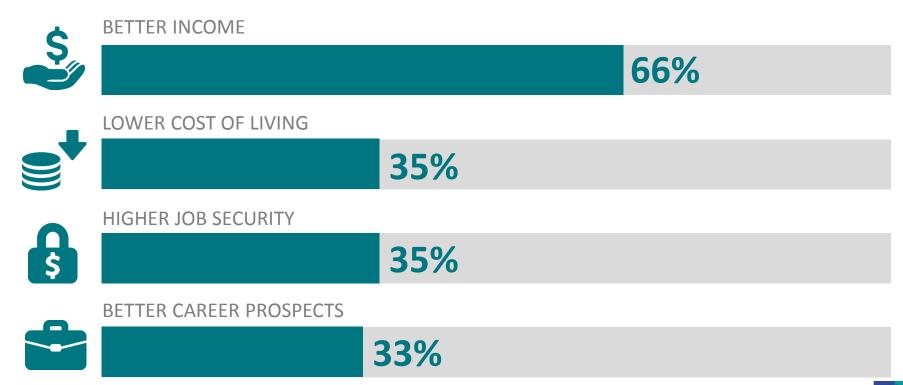
believe career opportunities are better interstate

33%

believe their lifestyle would be better interstate

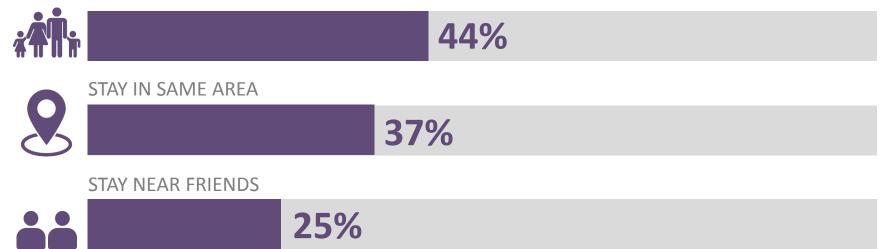


What drives moving



What drives staying

STAY NEAR FAMILY





How is the workforce changing?

There are a small number of workers

50%

Of the population work

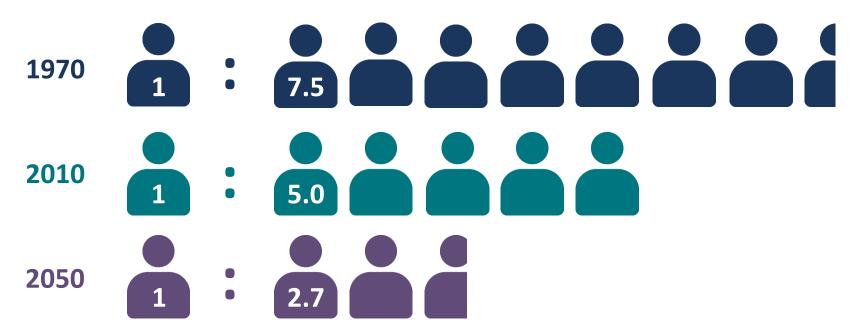
31%

Work full-time



The ratio of retirees to workers is changing

RATIO OF WORKING POPULATION TO PEOPLE AGED 65+



The confronting options of higher costs

Ask people to work harder



Change our service levels



Tax non-workers more



Ask people to work more years



Tax assets instead of individuals



Tax companies more



Increase immigration



Seek productivity gains







The Productivity Solution

Option 1:

Keeping retirees working













Option 1:

Keeping retirees working

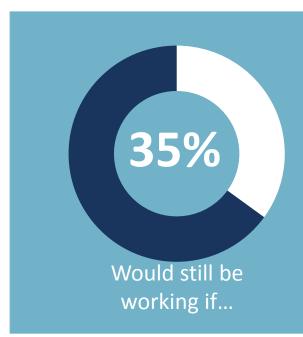












- Could find an appropriate opportunity (26%)
- Could reduce hours and work part-time (23%)
- Had more flexibility in working hours (18%)

Option 2:



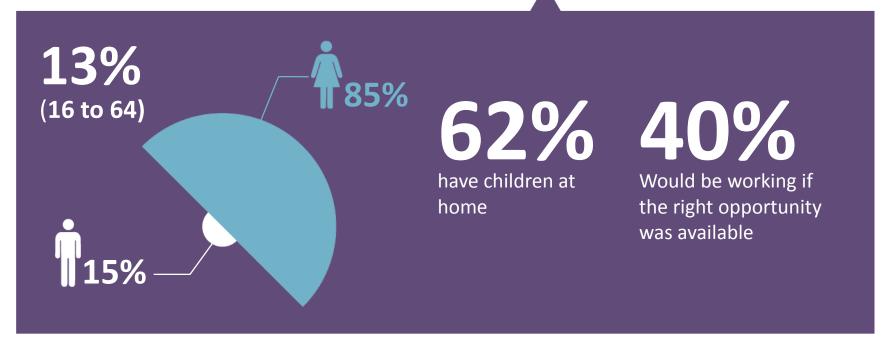












Option 2:









Bringing non-workers back in



- Employers don't want to hire people my age (17%)
- Lack of skills and experience (13%)
- Skills no longer valued after time-out from work (10%)
- Lack of alignment with flexibility requirements (15%)
- Pay doesn't cover the costs of childcare (10%)

Option 3:

Automation

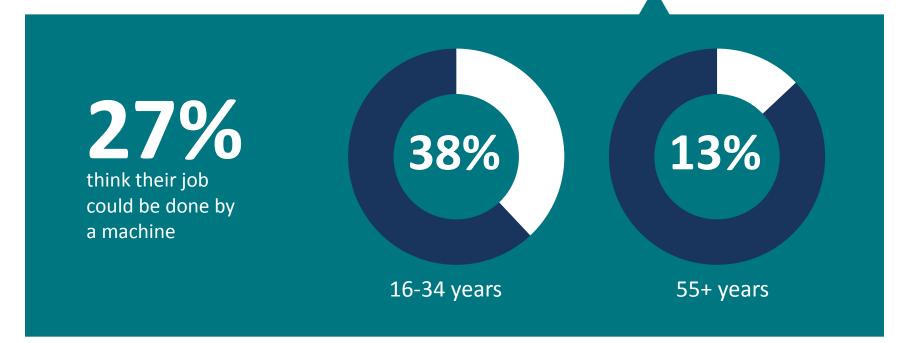












Option 4:









Training & facilitating change

45% think they'll end

up doing more

part-time work

45% think they'll end up working more hours to make ends meet 35% expect to end up working multiple jobs

Option 4:









Training & facilitating change

40% already believe they will need to retrain to maintain their employment

Only **62%** feel they are doing enough training and development

Option 5:

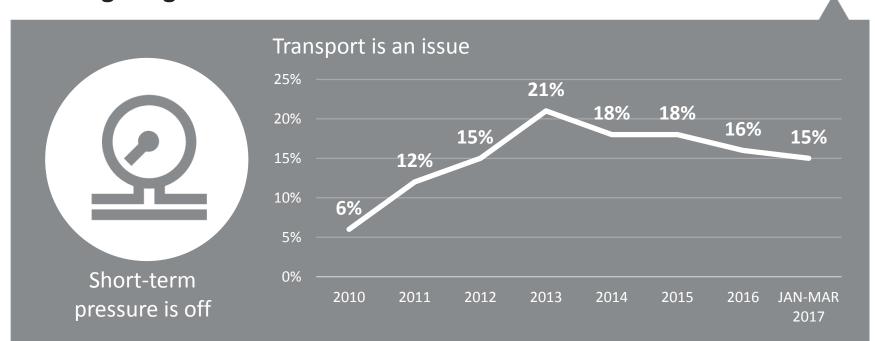








Decreasing congestion



Source: Ipsos Issues Monitor



Option 5:



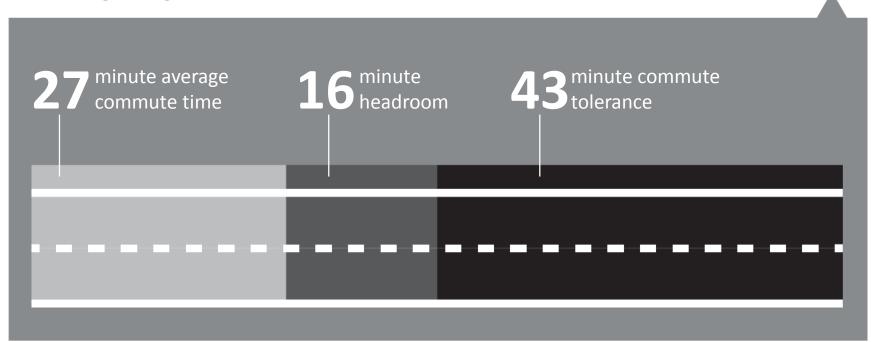








Decreasing congestion





Accounting for Changing Behaviours



Are people really changing?



All ages want essentially the same things



Being in good health



Financial security



Being able to spend time with friends and family

88% 88% 86% 84%



Having sufficient time for themselves



It's the circumstances that are changing



Longer working lives



Longer retirements



Changing income to asset ratios



Changing govt.
Revenue & costs





Where does this leave us?

It's time to shift focus beyond the boom

1 Recal

Recalibrate expectations

4

Look for productivity gains

2

Build some resilience for the fragile households

5

Tackle the trade-offs

3

Refocus on the structural shifts

This will require some challenging trade-offs



What gets taxed to address the gaps

– businesses, workers or assets?



How we make the distribution fair

– between workers and non-workers?



How do we maintain the incentive to work

– as we tinker with participation and automation?



Growing Bigger and Better Beyond the Boom

Shaun Griffin

General Manager, Ipsos Perth



